

Public Procurement and Asset Disposal Board (PPADB)

Botswana Case Study

Knowledge and Experience Sharing Exchange Session on e-GP – Current Status, Opportunities and Challenges

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AGENDA

1. Introduction
 - Vision, Mission and PPADB Mandate
2. Integrated Procurement Management System (IPMS)
 - e Bidding : IPMS
 - Security
2. Statistics
3. Lessons learnt - SWOT
4. Conclusion

OBJECTIVES

- Introduce PPADB
- Showcase the digital evolution of Procurement in Botswana
- Discuss methodological approaches and challenges
- Review lessons learned from procurement function digitisation

PPADB

- ❑ The PPADB was established by an Act of Parliament in 2001, PPAD Act [CAP 42:08].
- ❑ Therefore, the public procurement and asset disposal system is administered by the Public Procurement and Asset Disposal Board (PPADB).

Mandate

1. Adjudication
2. Approval/Vetting of tender documents
3. Contractor Registration
4. Devolution
5. Dispute Resolution
6. Advising Procuring & Disposing Entities
7. Suspension & Delisting Disciplinary Committee
8. Declaration of Interest & Confidentiality

Vision

To be the centre of excellence in public procurement and asset disposal by 2022

Mission

To lead a devolved, inclusive, efficient and transparent public procurement and asset disposal system.

Business Case

- Tedious registration and tender cycle times
- Geographical barrier and minimal participation
- Requirements for documents from other Governments Agencies
- Reduce increased costs involved in Registration and Tender
- Improved Reporting Capabilities/ Statistical Reporting



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Actionable Insights




Integrated Procurement Management System (IPMS)

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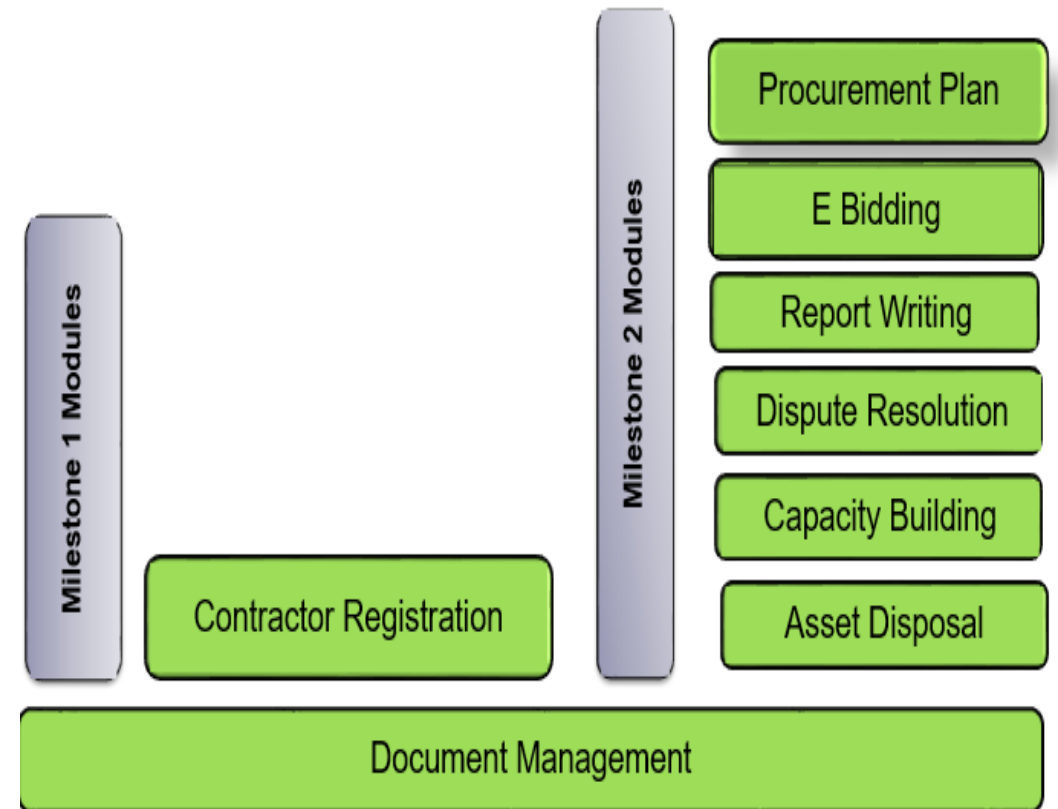
[View Tender Opening Details](#)

Announcement: Kindly note that IPMS new version has been

Latest Tenders

Tender Number	Tender Title	Tender Closing Date
PR/Francistown/004	Service Contract for the Provision of Grounds Main ...	10/10/2018
PR/Francistown/006	Service Contract for security	10/10/2018
PR/Francistown/005	A SERVICE CONTRACT FOR THE PROVISION ...	10/10/2018
PR/Department - DRTS/004	SUPPLY OF ICT EQUIPMENT FOR MICRO-COM...	28/09/2018
PR/Department - DRTS/001	Supply of Nisca Card Printer Consumables at the ...	28/09/2018

IPMS Modules

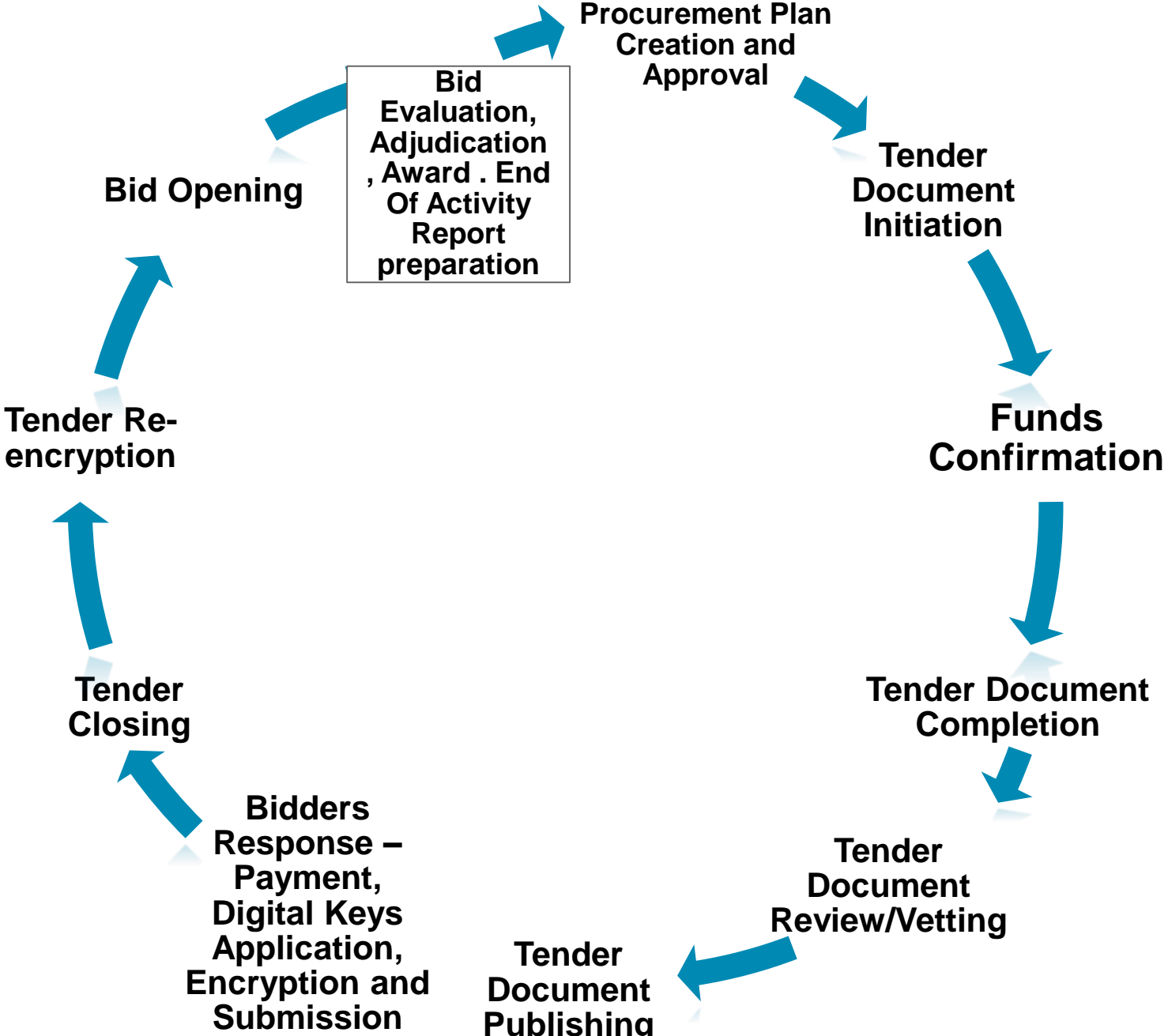


IPMS Information

- Launched first Module (Contractor Registration) on the 21st April 2013
 - Had migrated old contractor data to IPMS
 - All contractors now submitting applications online
 - Have started re-registration, which will offer opportunity for data cleaning
 - Interfaced with other Systems

- e-bidding Rolled out
 - Several tenders have been processed successfully online
 - Phased approach in rollout
 - Aim for full Rollout to the whole country in terms of central Government

PPADB Online Tendering Process



Statistics Up to Date

Procurement Plans



- **15** Ministries have uploaded their Procurement Plans for 2019/2020 Financial years, only 3 are left behind
- Tenders are prepared from the Plans, except for emergency procurements

Contractors



- **51336** companies registered
 - Supplies: 27208
 - Services and Consultants: 18641
 - Works: 27896

Tenders Processed through the system so far



- E-bidding launched in July 2016
 - **8** Ministries targeted for first phase roll out
 - **5** active and have released tenders
 - Total of **284 tenders** released so far

Major Challenges and Way Forward

MAJOR CHALLENGES

- Computer literacy of our customers
- Lack of ICT infrastructure readiness
- Delayed delivery of the project
- Resistance to Adoption
- Security and Authentication issues
- Support from all Stakeholders
- Incorrect Scope/Requirements
- Quality Assurance

WAY FORWARD

- Service Desk, Mobile & Resource Centre set up to assist customers
- Engagement of other stakeholders proving ICT services and signing of MOA's
- Social media presence
- Periodical training of customers to ensure competence
- Change Management
- Implementation team

Lessons Learnt: SWOT Analysis

The following were learnt:

STRENGTH

- Established processes & procedures
- System embraced by Stakeholders
- Political, leadership will and finance available
- Influence on competition and market transparency
- Strong distribution channel

WEAKNESS

- Suppliers initially had little confidence in the system
- Suppliers are not computer literate
- Suppliers 'fear of losing contracts because the bidding process is now more transparent. and more competitive
- Infrastructure not ready
- System related challenges

OPPORTUNITIES

- Ability to deter bid malpractices such as bid rigging
- Realisation of Procurement rationalisation potential – fewer transactions
- Increased response by bidders in different geographical locations
- Potential to collaborate with other organizations
- Easy Reporting

THREATS

- Procurement officers resisted the change for fear of losing full control of their bidding process
- Resistance among personnel within stakeholders to job loss due to process reengineering
- Slow absorptive capacity among users
- Lack of security and safety on the Internet

Conclusion

➤ IPMS reflects the earnestness and dynamism of PPADB to keep pace with the latest technology and reap the benefits of eGP

➤ eGP enhances transparency & efficiency in public procurement

➤ System has helped to tackle corruption by bringing transparency

➤ Positive response from the stakeholders

Wrap-up

Questions



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