

Professionalisation of Public Procurement and Capacity Building

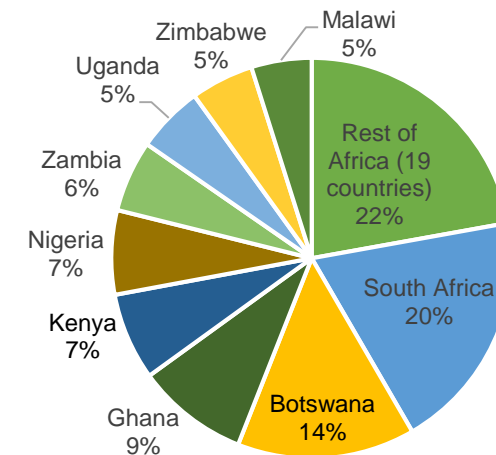
Knowledge and Experience Sharing and Exchange Session: 10 November 2021

Craig O'Flaherty
Head of CIPS for Business - Africa

CIPS is the leading professional body for procurement and supply (*est.1932*), with an expanding footprint in Africa.

Global community of over 200,000 procurement and supply professionals and members in over 150 countries.

Membership Grade	Nr of Members	% of Membership
Affiliate	1,309	7%
Member (MCIPS)	1,954	10,5%
Fellow (FCIPS)	69	0,5%
Students & part qualified	15,321	82%
Total	18,653	100%



Mission

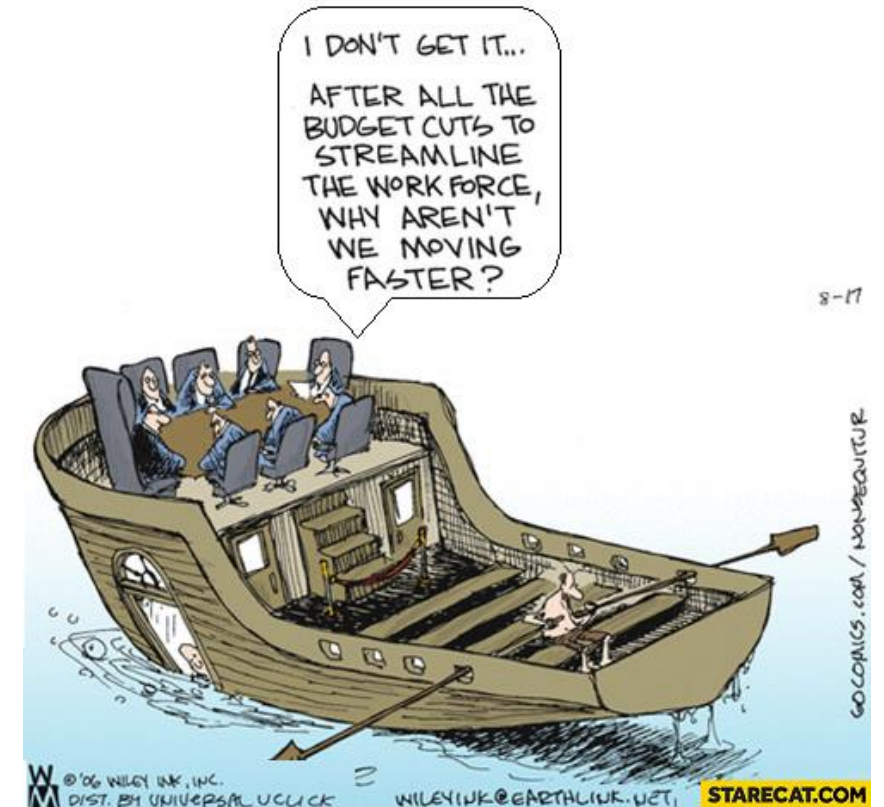
To be the authority that leads global excellence in procurement and supply.

To enhance an individual's and organisation's professional capability.

COVID-19

Lessons:

- Over reliance on single source / large suppliers
- Long lean supply chains that can't adapt to change
- Excessive focus on cost
- Lack of local sourcing and little or no market development
- The need to beef-up legislative loopholes that facilitated unethical procurement & supply chain practices



Bouncing back post COVID-19

New Imperatives:

- Greater focus on risk and resilience
- Benefits of more efficient ways of working have been developed.
- Forced us to take advantage of new technology with all its possibilities
- Enhanced digital technology
- Data and technology within procurement and supply chains have the power to make a real difference.

C - Collaboration

I - Integrity

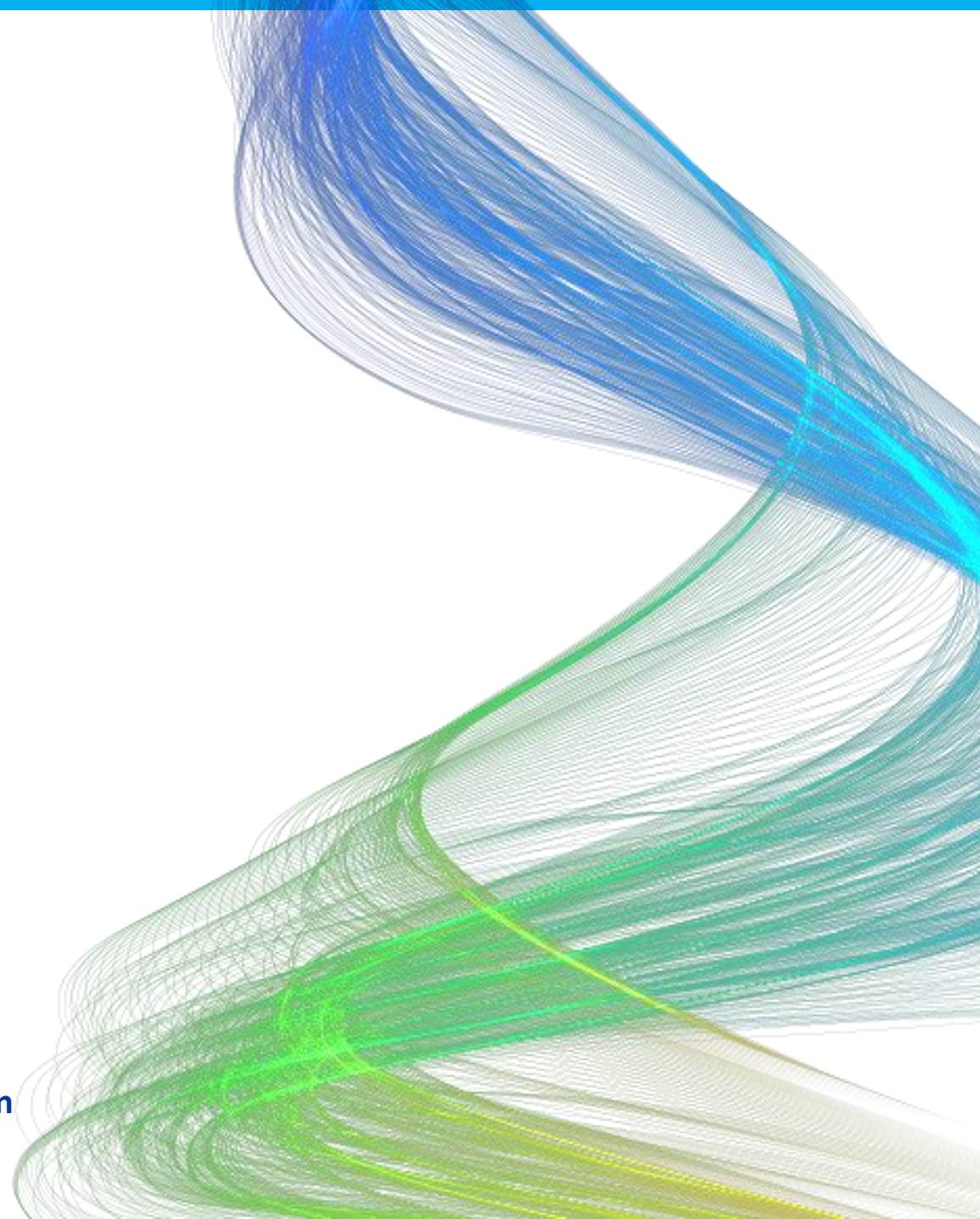
P - Professionalisation

S - Strategic Function



Collaboration

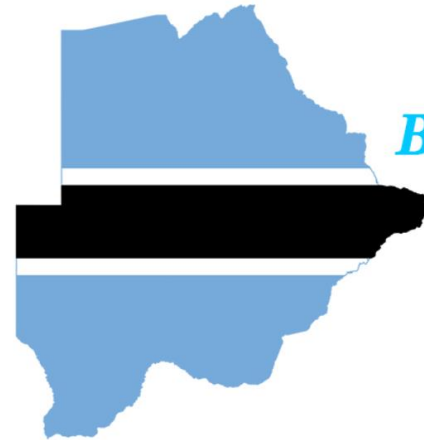
Collaboration - the process of two or more people, entities or organizations working together to complete a task or achieve a goal.



Collaboration is the new Currency

“The journey has started with regard to developing the procurement profession in Botswana and it gives me great pleasure to walk the talk. I believe CIPS will be one of our key stakeholders, in our quest to develop the procurement profession and capacity in Botswana.”

Mr Elijah T. Motshedi, Past Executive Chairperson of Public Procurement and Asset Disposal Board



The Botswana Qualifications Authority now recognises CIPS as an Awarding Body

NCQF Levels: 3, 4, 5, 6, 7, 8

Collaboration is the new Currency

CIPS for Business are actively looking to collaborate across Africa

- Multi year agreement with the South African Local Government Association (SALGA)
- Rwanda Public Procurement Authority (RPPA), WEC and World Bank
- Consulting Engineers South Africa (CESA) and International Federation of Consulting Engineers (FIDIC)



Integrity

Integrity - is the practice of being honest and showing a consistent and uncompromising adherence to strong moral and ethical principles and values.

CIPS Corporate Ethics Marks

“We are extremely proud of attaining the Chartered Institute of Procurement and Supply (CIPS) Corporate Ethics mark, which reinforces Rand Water’s commitment to ethical sourcing and supply chain management. As a state-owned entity, issues of ethical conduct, compliance and strict adherence to prescribed legal and regulatory frameworks are of critical nature to us, and therefore, Supply Chain Management is one the most regulated areas in the whole value chain. Moreover, supply chain professionals play a major impact on the efficiency of businesses like ours.”

Mr. Siphosiso Mosai, the Chief Executive of Rand Water.



Professionalisation

Professionalisation - the action or process of giving an occupation, activity, or group professional qualities, typically by increasing training or raising required qualifications.

Procurement & Supply Academy

Capability Development

Qualifications
Applied Learning (Corporate Award)
Management Entry Route (MER)
Skills training
Course customisation
E-learning

Capability Planning

- Skills assessment
- Competency mapping
- Competency framework development
- Role profiles
- Career and succession planning
- Training and development planning
- Procurement services

Knowledge Resources

Learner support
Knowledge Hub
Books and support materials
Group membership

Learning Management

Management info and reporting
Continuous Professional Development (CPD)
Networking / Events

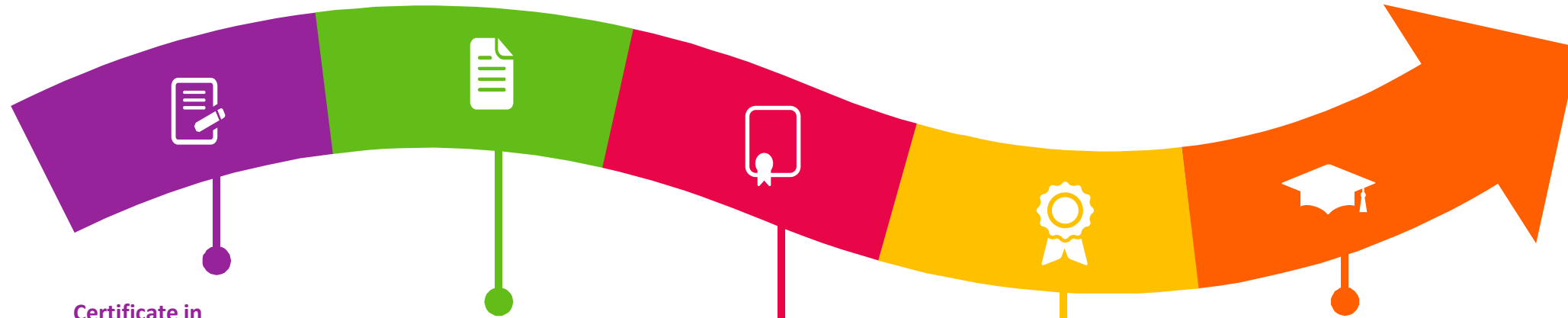
Programme Support

CIPS programme management and coordination
Account management
Marketing support



Professional Qualification (exam route)

MCIPS



Certificate in procurement and supply operations

Unit titles:

- Introducing procurement and supply
- Operations
- Stakeholder relationships
- Systems technology
- Inventory, logistics and expediting

Advanced certificate in procurement and supply operations

Core unit titles:

- Procurement and supply environments
- Contract administration
- Ethics
- Team dynamics and change

Electives:

- Socially responsible procurement
- Socially responsible warehousing and distribution

Diploma in procurement and supply

Unit titles:

- Scope and influence
- Business need
- Ethical sourcing
- Supplier relationships
- Negotiation
- Contracting
- Asset management
- Procurement and supply in practice

Advanced diploma in procurement and supply

Core unit titles:

- Managing teams
- Advanced contract management
- Supply chain risk
- Contractual risk
- Managing ethics

Electives:

- Category management
- Competitive advantage
- Project and change management
- Logistics management
- Advanced negotiation
- Operations management

Professional diploma in procurement and supply

Core unit titles:

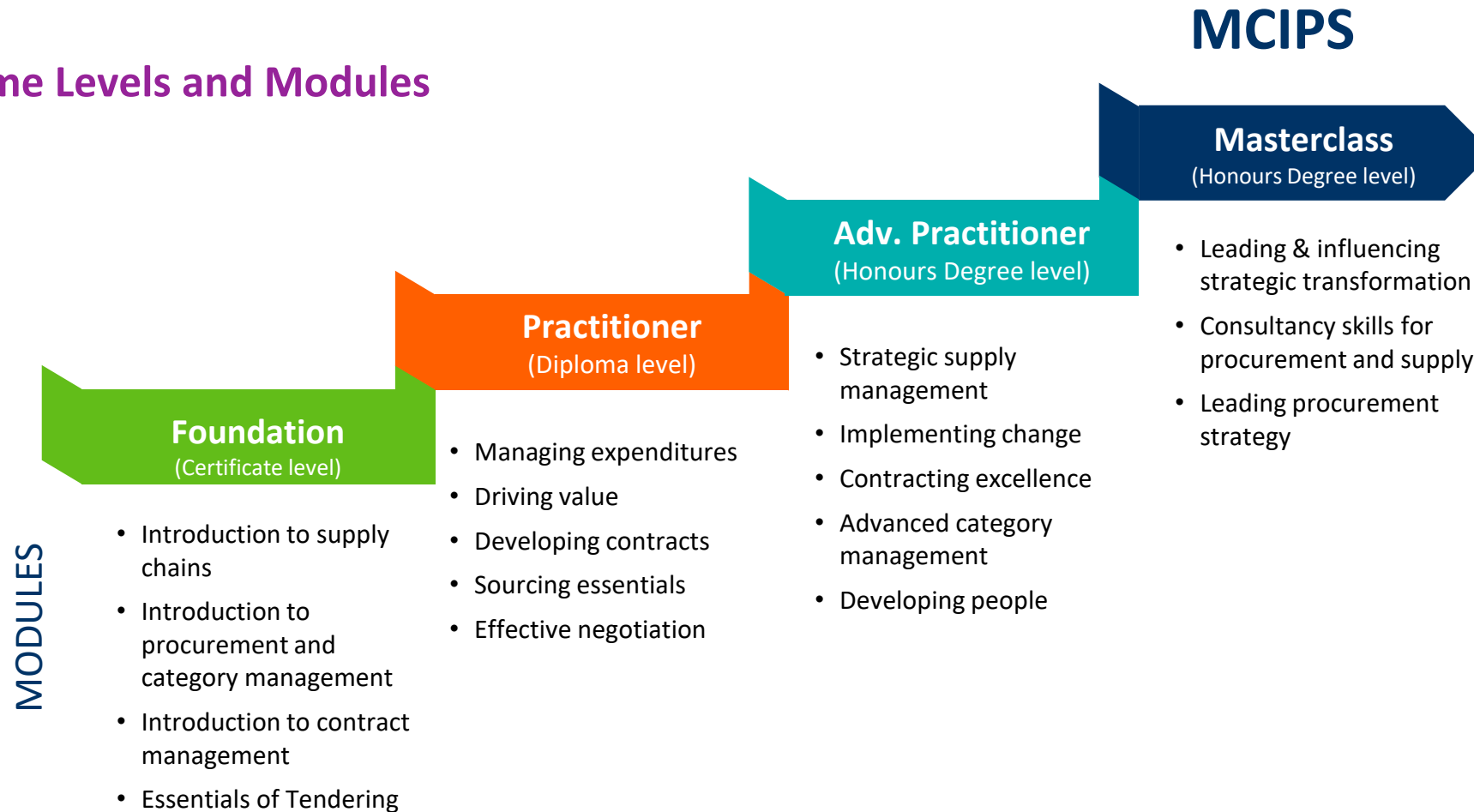
- Strategic ethical leadership
- Global commercial strategy
- Global strategic supply chain management
- Future strategic challenges for the profession

Electives:

- Strategic programme leadership
- Data management
- Innovation
- Supply network design
- Global logistics strategy

Applied Learning Programme (non-exam route)

Programme Levels and Modules



Management Entry Route (experiential route)

MCIPS

ENTRY LEVEL



Affiliate member

APPLY



Evidence of experience

ASSESSMENT



Online Assessment



Interview



Ethical Procurement and Supply e-learning and test

OUTCOME



MCIPS or Development Plan

Strategic Function

If ever there was a time

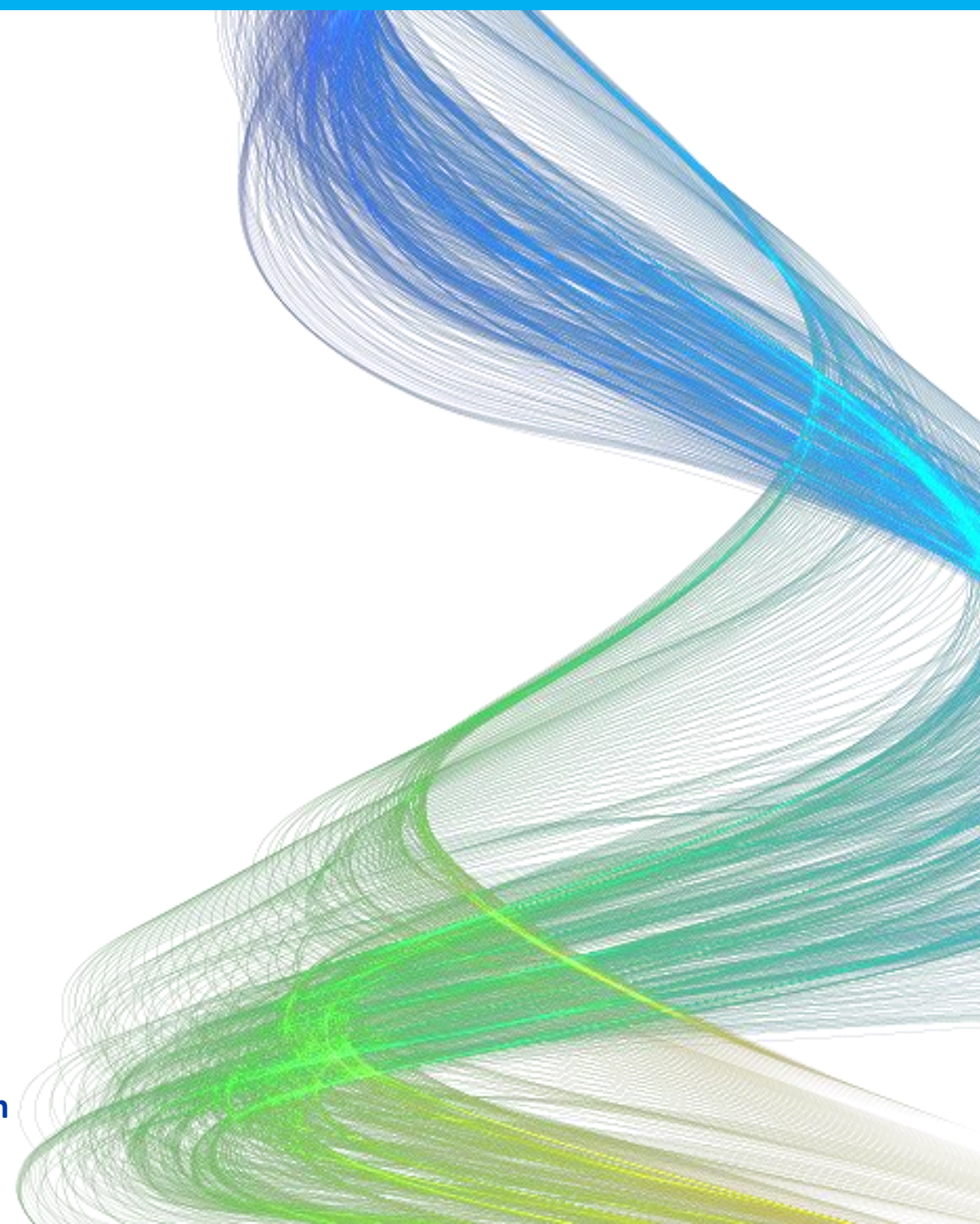
Strategic Function - The New Normal

A Global Focus on Net Zero

- Supply bottlenecks
- COP26 - firm commitments and obligations
- Procurement and supply chain managers have a “critical role” in achieving sustainability goals
- Earning the right and taking the opportunities that present themselves

CIPS for Business

- Only service provider that can offer the full suite of CIPS products and services
- Best value for money and return on Investment
- Measurable cost benefits and performance improvements
- Tailored solutions and contextualised content for Africa
- Enhanced credibility and recognition
- Programmes in English, French and Portuguese.





Thank You