



PROFESSIONALIZATION OF PUBLIC PROCUREMENT AND CAPACITY BUILDING Experience of TOGO

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Objective of the Presentation

Sharing of the Approach of Togo in
Professionalization of Public Procurement

Presentation Plan

1. Organization of Public Procurement Activity
2. Necessity of Professionalizing Public Procurement
3. Professionalization of Public Procurement: which approach?
4. Steps to Professionalization of Public Procurement

1. Organization of Public Procurement Activity

(1/3)

- ❑ Existence of a Regulatory Frame for the of Public Procurement Management
 - ✓ Separation of Public Procurement Functions:
 - Awarding (AC),
 - Control (DNCCOP),
 - Regulation (ARCOP),
 - ✓ Consecration of the right of appeal and denunciations

1. Organization of Public Procurement Activity (2/3)

□ A Strategy for Actors' Capacity Building

(i) ARMP: Direct Actor for Training

- ✓ Planned Training
- ✓ Tailor-made Training
- ✓ Training Topics, 14
- ✓ Establishment of a national pool of trainers
- ✓ Establishment of IACOP (International Institute for Public Procurement)
- ✓ Support

1. Organization of Public Procurement Activity (2/3)

□ A Strategy for Actors' Capacity Building

(ii) Partnership with Training Schools and Centers

- ✓ Establishment of a Master's Degree in Public Procurement Engineering: Public Procurement-PPP with Université de Lomé and ENA (National School of Administration)
- ✓ Memorandum of Understanding with CESAG

(iii) Regulation of Training in Public Procurement

- ✓ Existence of public or private schools and institute with training offers in public procurement

1. Organization of Public Procurement Activity (3/3)

- ❑ Production of Standard Tools and Documents for Public Procurement Management

- ❑ Implementation of Other Essential Functions:
 - Litigation and Sanction Management;
 - Control function;
 - Information, awareness and fight against fraud and corruption ;
 - etc.

 ***The staff assigned to public procurement is exclusively dedicated to it***

2. Necessity of Professionalizing Public Procurement (1/2)

Poorly performing PP system

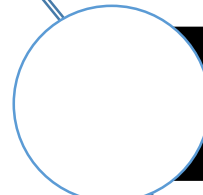
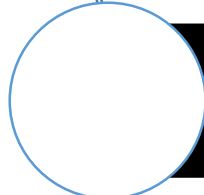
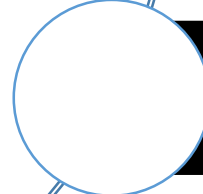
- *Poor quality of consultation files*
- *Evaluation reports often biased or erroneous*
- *Lack of added value of internal controls*
- *Delay in processing files*

Inadequate management framework

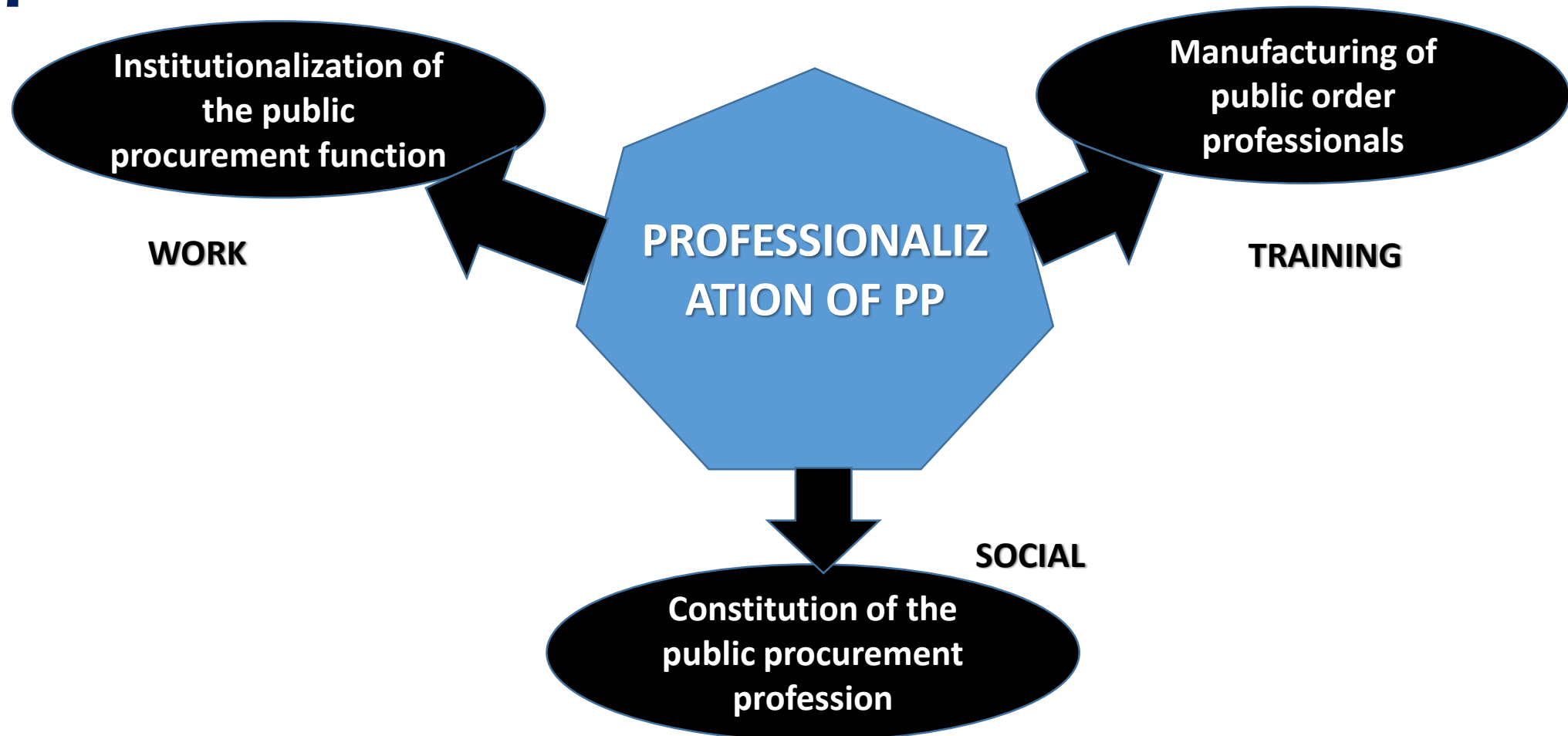
- *Staff unavailability*
- *Demotivation and relegation of the mission to the background*
- *High staff mobility*
- *Lack of skills and competencies based on sound basic knowledge*

2. Necessity of Professionalizing Public Procurement (2/2)

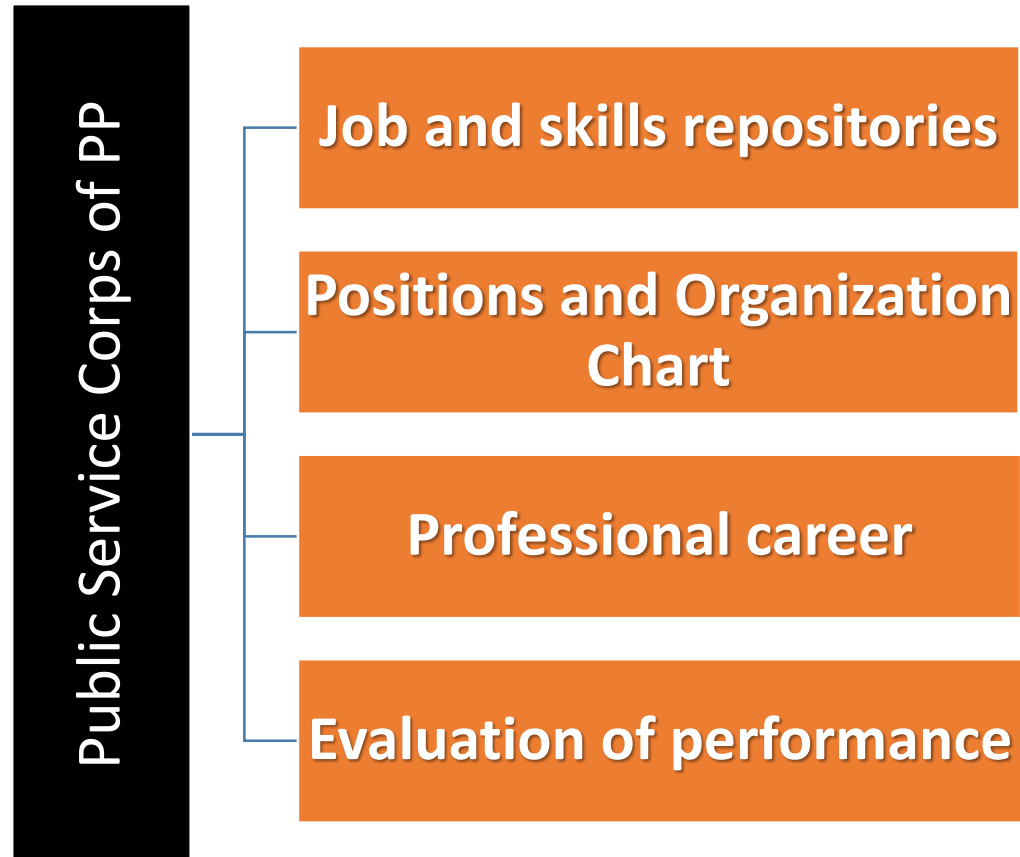
Have a staff

-  *Exclusively dedicated to PP*
-  *With a status*
-  *Strong technical and operational capabilities*

3. Professionalization of PP: which approach? (1/4)



3. Professionalization of PP: which approach? (2/4)



3. Professionalization of PP: which approach? (3/4)



3. Professionalization of PP: which approach? (4/4)



4. Step to Professionalization of PP

- 1st Phase: Public procurement policy
- 2nd Phase: *Elaboration of the professionalization scheme of the PP*
- 3rd Phase: Implementation of PP professionalization scheme



Change management

What a Challenge!



Thank You