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الهيئة العليا
للطب العمومي

Professionalization of Public Procurement and Capacity Building: the Case of Tunisia

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Controller General of Public Procurement

- PLAN

I. Introduction

II. Tunisian Public Procurement System Reform

III. Professionalization as Key Condition for Reform

IV. National Strategy for Public Procurement Training

V. Implemented Actions

VI. Our Medium-Terms Planned Actions



Introduction

- **History of Public Procurement System:**
 - From Scattering to Consolidation
 - Main Dates

- **Importance of Public Procurement:**
 - Tunisia didn't go to the Agreement on Government Procurement
 - 40 % of State Budget; equivalent of 17% of GDP (IN 2020)
 - A Strategic Lever.



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Introduction

- **The Running out of Public Procurement in Tunisia:**
 - Decentralization
 - Prior Check
 - Role of Central Procurement Commissions
 - The Limits:
 - Regularity vs/ efficiency

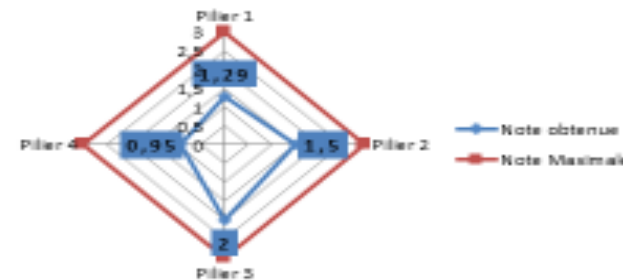
- **Necessity for Reform:**
 - Benefiting from the Accumulation of Experience?
 - Key Words :
 - Accountability of Public Buyers

Reform

Reform

- **Self-assessment According to OECD-DAC Methodology**

- Un exercice réalisé en adoptant la méthodologie d'auto-évaluation OCDE-DAC en 2012
- Cet exercice a donné lieu à un rapport final ainsi qu'à un plan d'action articulé autour de 5 axes Principaux :
 - Axe I : Gouvernance
 - Axe II : Rationalisation du cadre juridique
 - Axe III : Transparence
 - Axe IV : Performance
 - **Axe V : Professionnalisation**



Reform

- **Self-assessment According to OECD-DAC Methodology**
 - The Axes of the Action Plan
 - Axe 1 : Governance and Performance
 - Axe 2 : Legal and Institutional Framework
 - Axe 3 : Integrity
 - Axe 4 : Digitalization
 - Axe 5 : Professionalization

Professionalization

- **Towards the Profession of “Public Procurement Specialist” ?**

Professionalization

Main recommendations

1

- Establish “Public Buyer” profession in order to consider public procurement as technical profession instead of an administrative one.

2

- Distinguish the term “Public Buyer” from procurement that is conferred to a unit in charge of procurement within the procurement entity (Public Buyer)

3

- Establish a **particular status** for public procurement specialists.

Professionalization

Main recommendations

4

- The setting up of a **national accreditation/certification** in collaboration with the public university compulsory for all public agents involved in the process of public procurement and its execution.

5

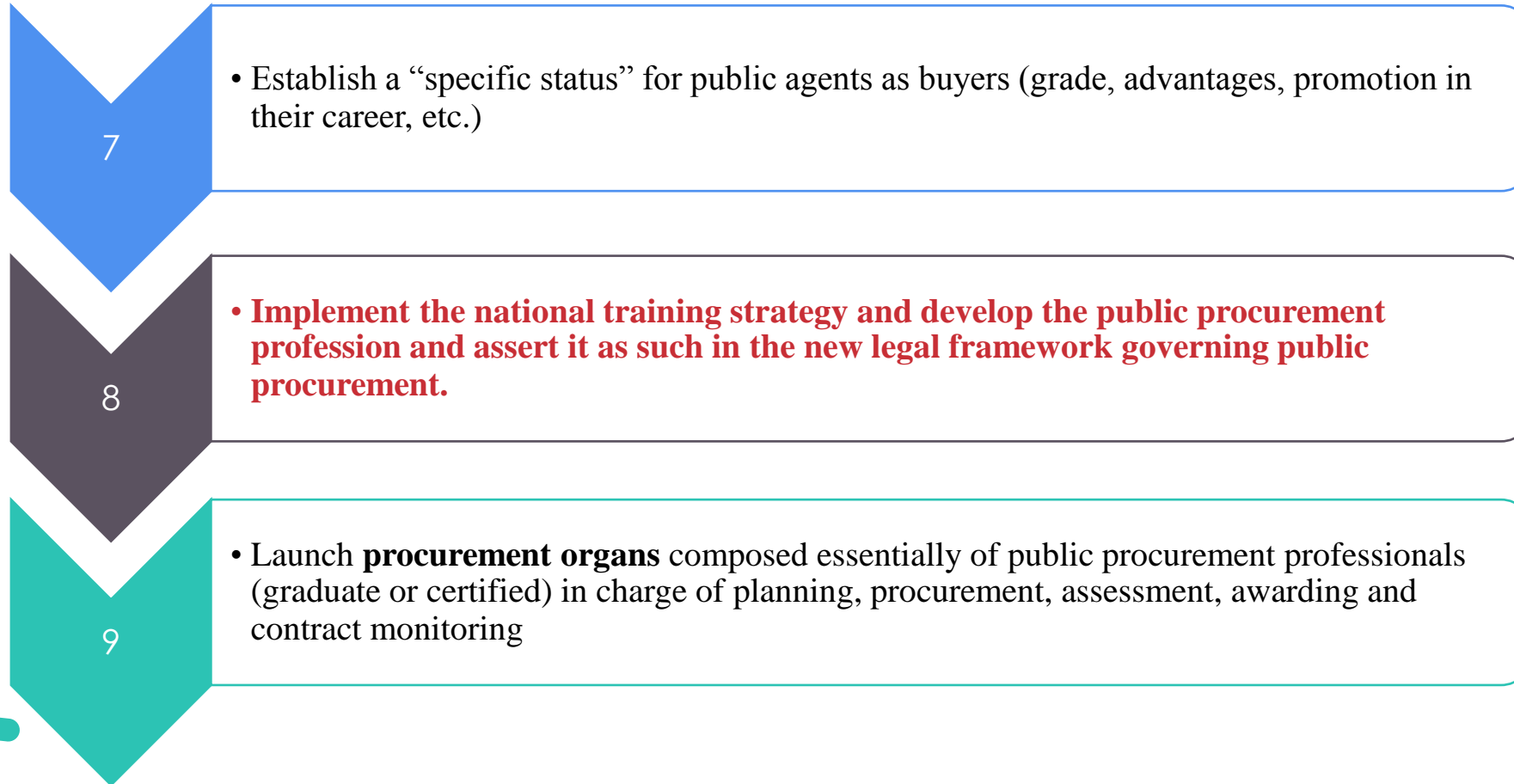
- Establish a **transverse module dedicated to public procurement** within the University of Tunisia in the curricula concerning public procurement (engineering schools, trade schools, management schools and institutes, law and economic science schools, etc.)

6

- Reinforce the **master's degree in "Public Procurement Governance"** by a technical and financial support.

Professionalization

Main recommendations



Professionalization

Main recommendations

10

- Development of an online training program

11

- Follow up public agents responsible for procurement & private sector with the necessary assistance and with continued training.

12

- Development of a system of evaluation of performances

National Training Strategy

National Training Strategy

Components

Creation of a National Public Procurement Training Program Unit (UPNFMP) under the supervision of the ONMP / Advisory Committee

Systematization of the training management process in public organizations: from the collection of training needs to the evaluation of completed activities

Design of training programs and skills' development activities corresponding to the different clienteles identified

National Training Strategy

Components

Elaboration of norms for the educational material used with the aim of standardization

Development of adapted educational formulas to ensure national coverage at the lowest cost: e-learning

Establishment and implementation of an accreditation and certification system for institutions and target groups

Development of an information system that will provide maximum information for decision makers

Our Implemented Actions

Our Implemented Actions

Capacity Building

	2014	2015	2016	2017	2018	2019
Number of Sessions	45	73	76	70	71	75
Number of beneficiaries	1125	1823	1740	2143	1673	2300

Our Implemented Actions

Capacity Building

Establishment of a training course leading to a diploma in public procurement: Professional Master's degree in Public Procurement Governance

Implementation of a training program on public procurement and assistance to public purchasers and technical operators in several areas

Organization of several training sessions covering all the governorates for the benefit of public buyers and SMEs

Our Implemented Actions

Capacity Building

Training of trainers in e-LEARNING

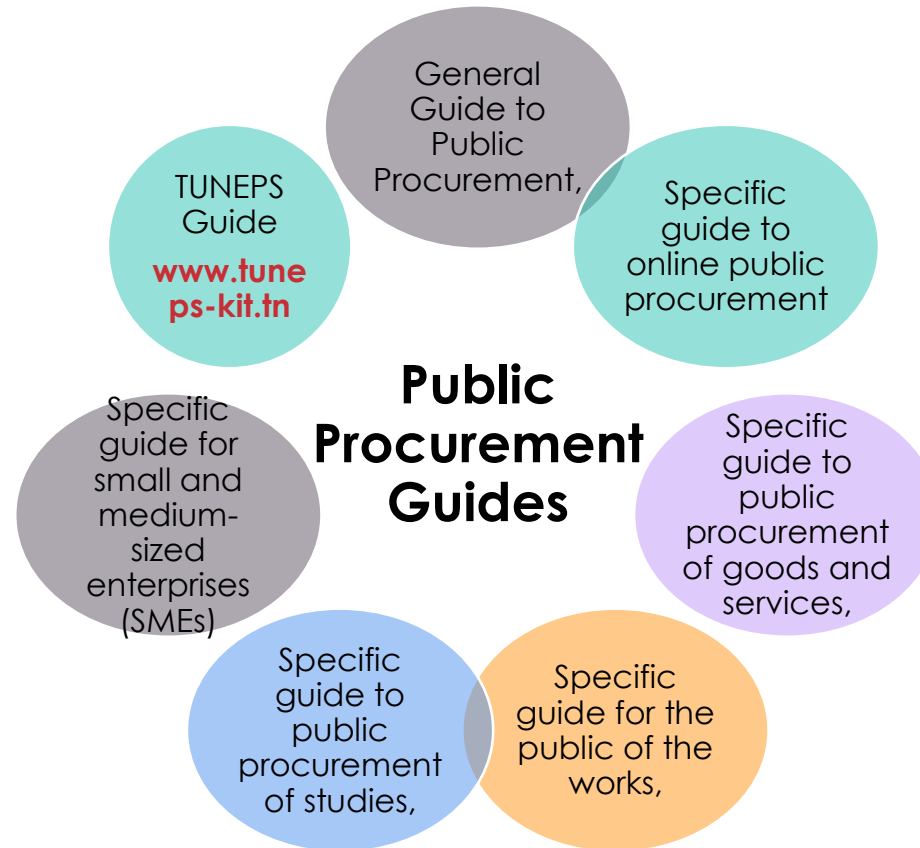
- Training in e-Procurement
- Setting up of a Frequently Asked Questions (www.marchespublics.gov.tn/onmp/faq/)

Elaboration and publication of the guide to risk management in public procurement

Training of trainers in public procurement. The objective was to train a national corps of operational trainers who would provide all public purchasers with appropriate training

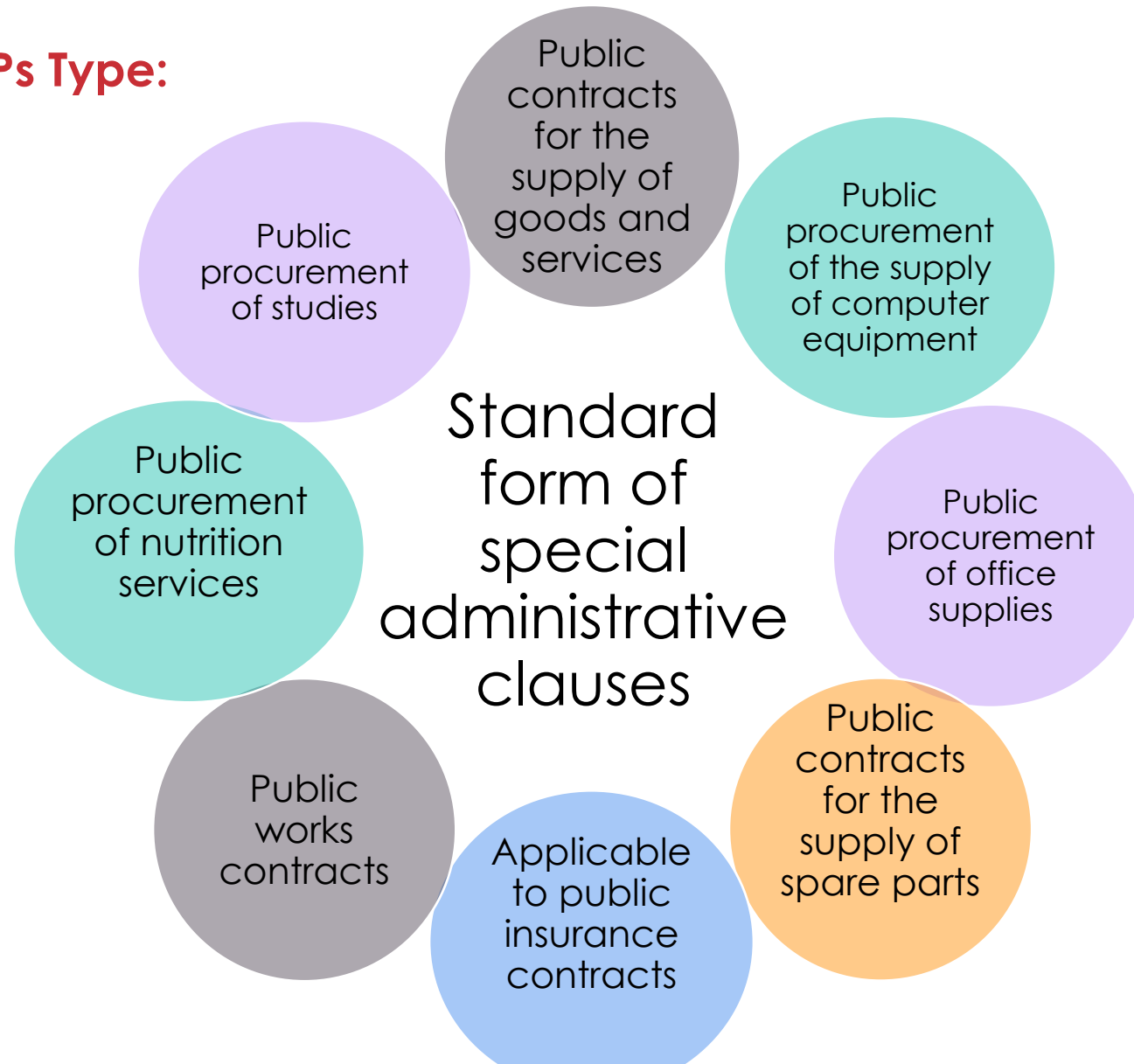
Our Implemented Actions

Elaboration of the Public Buyer's Kit



Our Implemented Actions

CCAPs Type:



Opening of HAICOP to its External Environment

PARTNERSHIP :

Conventions have been signed between HAICOP and public bodies in order to build capacities of the various actors in public procurement.

- Convention between HAICOP and the center for information, training, documentation and studies in technology of communications “CIFODE’COM”.
- Agreement signed between HAICOP and the center for training and support to decentralization “CFAD”
- Agreement signed between HAICOP and the national center for training of trainers and training engineering “CENAFFIF”

NETWORKING EVENTS:

SAP

Salon de
l'Achat Public
صالون الشراء العمومي

17 - 18 juin 2014

UTICA- Tunis

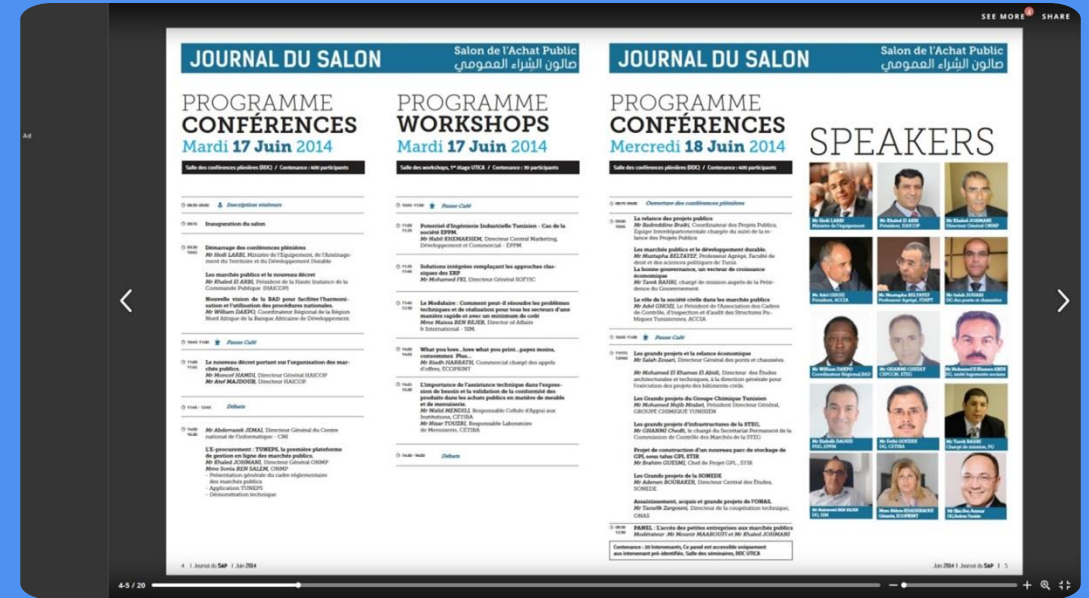
1st Public Procurement Show: 2014

Objectives:

- Give an overview of the most important reforms of public procurement system in Tunisia.

- Emphasize the most important mechanisms available to facilitate access to SMEs in general and craftsmen in particular.

1st Public Procurement Show: 2014



2nd Public Procurement Show: 2019

- Organization of a fair where public buyers will showcase procurement dedicated to SMEs for 2019 and 2020.
- Obtain necessary electronic certificates to access TUNEPS, the online procurement system.
- Organization of a series of conferences, which will deal with all the aspects of current regulation and planned reforms as to stimulate the participation of SMEs in public procurement in Tunisia.



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صالون الشراء

26-JUIN 2019
جوان - تونس - UTICA

الدورة 2

TPM

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صالون الشراء العمومي
SALON DE L'ACHAT PUBLIQUE



3rd Edition of the Public Procurement Show

- The first regional session concerning the following governorates: Sidi Bouzid, Kasserine, Sfax, Gafsa, Gabès, Tataouine, Médenine, Tozeur et Kébili .
- Support to the various actors in public procurement at regional and national levels.
- an important occasion for dialog and exchange between craftsmen, SMEs, and civil society, on one hand, and different regional structures and local communities on the other.



WE ARE SAP

SALON DE L'ACHAT PUBLIC

Le Salon de l'Achat Public dans sa version de 2019 sera le moment opportun de discuter les avancées réalisées en la matière. Il permettra de mettre en contact direct les Acheteurs publics avec un ensemble de représentants...

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15
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تنظم الهيئة العليا للطلب العمومي برئاسة الحكومة بالتعاون مع البنك الدولي

الدورة الثالثة لصالون الشراء العمومي (دورة صفائس)

لغفاعة ولايات الجنوب ولايتي سيدي بوزيد و القصرين

SFAX 15 JAN 2015
سفاقس 15 جانفي 2015

صالون الشراء العمومي
SALON DE L'ACHAT PUBLIC



LE SALON

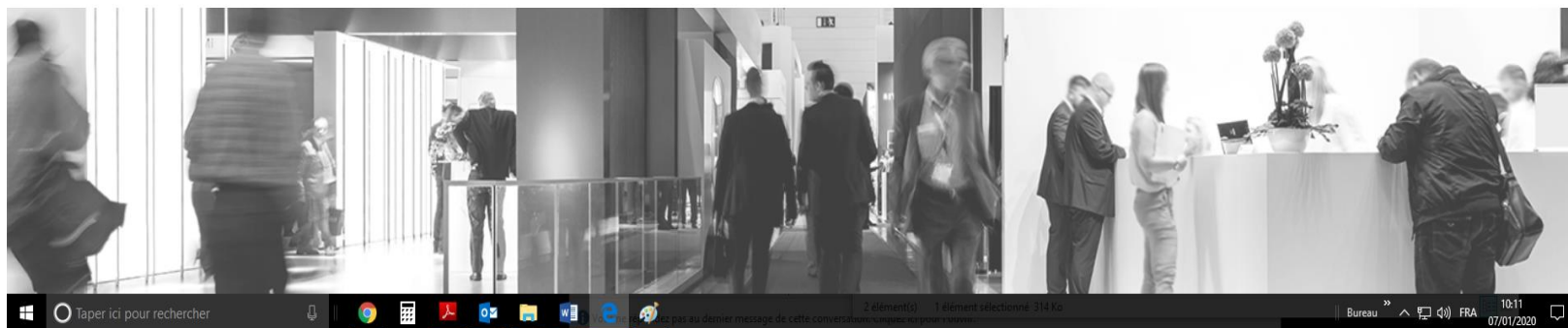
Le Salon de l'Achat Public Edition 2020 sera le moment opportun de discuter les avancées réalisées en la matière. Il permettra de mettre en contact direct les Acheteurs publics avec un ensemble de représentants des PME et des structures d'appui qui leurs sont dédiées afin de discuter les commandes publiques actuelles et à prévoir celles d'entre elles qui seront dédiées à cette catégorie d'entreprise. Cette mise en commun sera possible à travers :

- + L'organisation d'une foire où des acheteurs publics présenteront les commandes réservées aux PME au titre des années 2019 et 2020 et où il serait possible à ces entreprises de se procurer les certificats électroniques nécessaires pour accéder au système d'achat en ligne TUNEPS.
- + L'organisation d'une série de conférences qui traiteront tous les aspects de la réglementation actuelle et des réformes prévues afin de stimuler la participation.

publics en Tunisie en particulier. Lors de cette série de panels, un focus sera fait sur l'apport du système d'achats publics en ligne TUNEPS en matière d'encouragement d'accès des PME, des artisans et des petits métiers à des contrats dans le cadre de la Commande publique.

- + L'organisation d'une foire où certains artisans auront l'occasion de présenter leurs créations artisanales qui pourraient intéresser les acheteurs publics lors de l'élaboration de leurs besoins.

Le salon de l'achat public Edition Sfax sera organisé en collaboration entre La Haute Instance de la Commande Publique auprès de la Présidence du Gouvernement et la Banque Mondiale.



VI. Our Mid-Terms Planned Actions

Establishment of a Center of Excellence for Public Procurement

Its objective will be to train “professionals” in a field of expertise for the coverage of a **national, regional and African need** to professionalize public procurement.





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Thanks for Your Attention

www.tuneps.tn - www.marchespublics.gov.tn