



Arkatay.

Public Procurement in Rwanda : Tools for Promoting Sustainable Development and Economic Transformation

The APPN, June 6, 2024



Why SPP in Rwanda

- Public procurement accounts for 13.5% of GDP (World Bank 2020) - an important driver of the economy

SPP is essential to achieving Rwanda's sustainable development goals, national policies and international commitments::

- Support the implementation of Vision 2050, the revised green growth and climate resilience strategy, the national environment and climate change policy, the nationally determined contribution, etc.
- Contribute to the SDGs and the Paris Agreement

SPP promotes sustainable growth by:

- Stimulating markets for sustainable products and services
- Encouraging innovation and investment in green technologies

SPP promotes environmental conservation and social inclusion by:

- Prioritizing low-carbon and resource-efficient goods and services, reducing waste
- Integrating social sustainability criteria, promoting fair labor practices
- Increasing the participation of women, youth, and disadvantaged groups
- The example set by the government can lead to positive changes.

Financial Partners

- **World Bank:** Granting a USD 125 million credit for the GreenFIT development policy operation, which supports private sector-led green growth.
- **KfW:** Complementary €20 million grant to support Rwanda's green initiatives.
- **AFD:** Support, through the public climate financing and investment program, to align Rwanda's financial flows with climate objectives.

Key Objectives

- **Alignment with sustainable development:** SPP is essential to align procurement with Rwanda's goals of sustainable growth, environmental conservation and social inclusion.
- **Economic and Environmental Impact:** SPP stimulates the economy by promoting green products and local industries, reducing the environmental footprint and advancing social equity.

National Working Group on SPP

The National SPP Working Group was established as a multi-stakeholder platform:

- Includes representatives from government, private sector, civil society and academia
- Provides strategic advice and stakeholder buy-in
- Contributes to knowledge sharing, capacity building, pilot testing and policy implementation
- Promotes SPP in respective institutions and sectors

Member Institutions

- **RPPA:** Lead organization and focal point. Promotes implementation
- **MINECOFIN, FONDS VERT/FONERWA:** Allocates financial resources to align with national priorities
- **REMA, RSB, RISA, REG:** Provides technical advice, develops standards, etc.
- **PSF, RAM, RICA:** Engage the private sector to raise awareness and support local suppliers
- **KIGALI CITY, MININFRA, RHA:** SPP Implementation Institutions

SPP project implementation

Inception

Establish governance, hire experts, appoint SPP focal point

Development

Review legal framework, develop SPP guidelines, policy and action plan

Pilot phase

Training of pilot entities and calls for tender

Capacity Building

Conducting awareness-raising activities and training trainers

2023

2024

2024-
2026

Assessment of the needs

Carry out a diagnosis, needs analysis and stakeholder mapping.

Design

Prioritize products, assess market readiness, develop criteria, revise tender documents

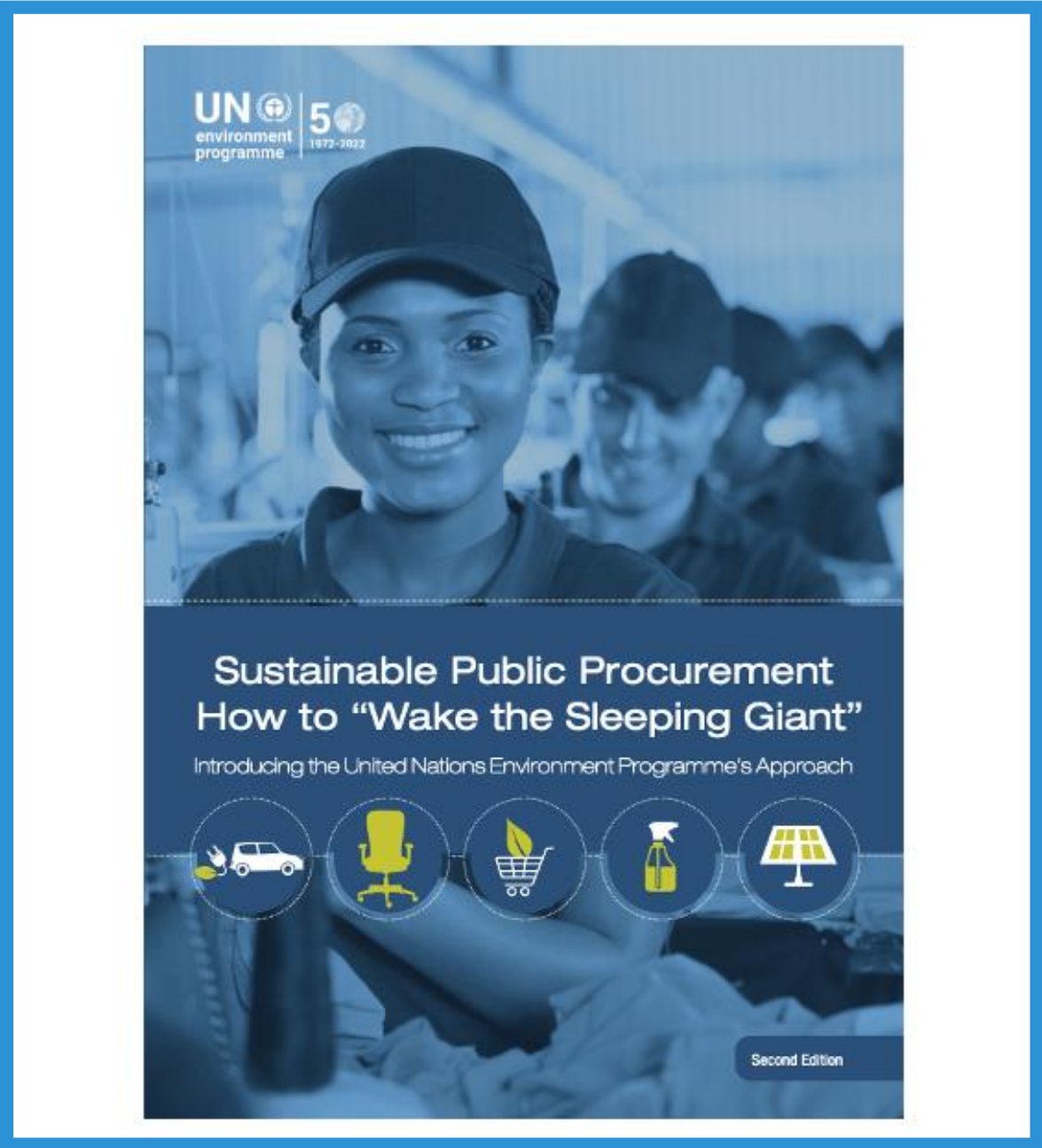
Finalization

Integrate SPP into e-procurement, approve guidelines, issue ministerial order

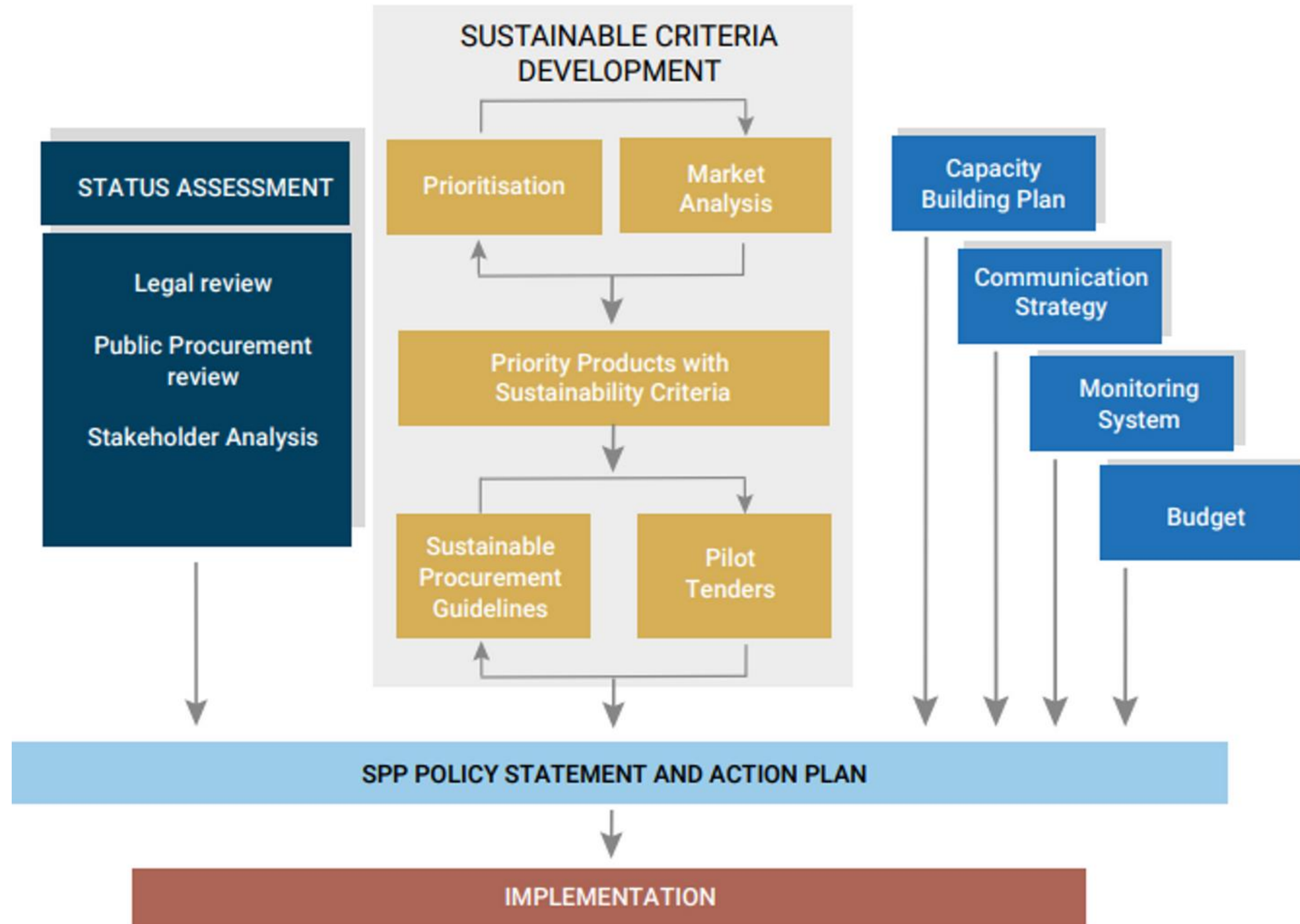
Implementation

Set up monitoring, certify training, improve the legal framework, strengthen capacities, expand guidelines.

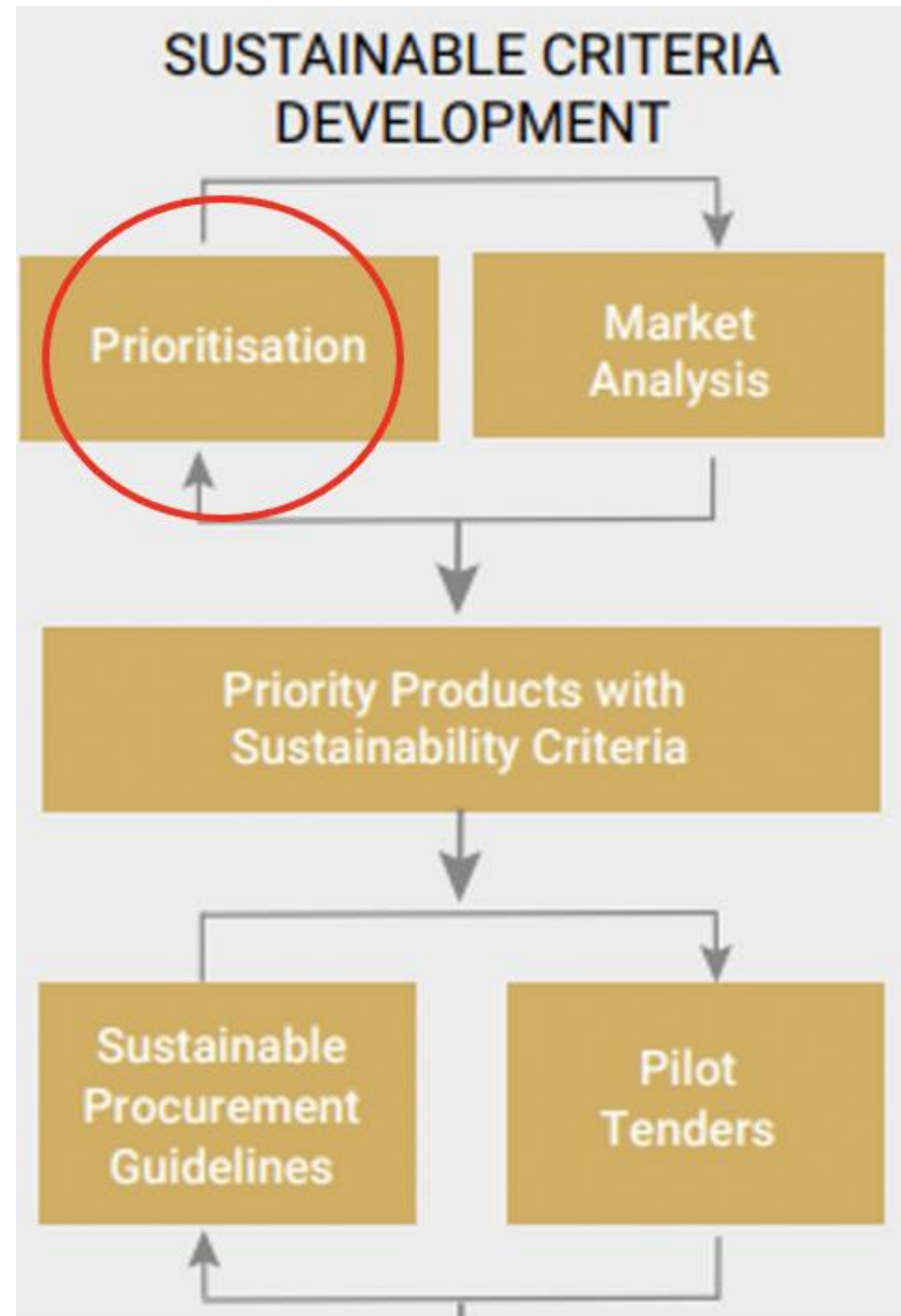
UNEP SPP Guidelines



Summary of the SPP Approach



The Process of Developing Guidelines for Sustainable Procurement



Prioritization Workshops

RPPA, December 13, 2023

Participants

- RPPA,
- Rwanda Information ,
- University of Rwanda,
- Rwanda Agricultural Board,
- Industry Cluster/PSA,
- Rwanda Energy Group,
- Rwanda Housing Authority,
- AFD Climate Finance Program Manager
- Arkatay Team (Lead SPP Expert).



Prioritization Criteria

- Harmonization with policy objectives;
- Value of expenditures;
- Environmental and social risks;
- Market availability of greener options, price premium, available volumes;
- Import/export prospects;
- Means of verifying sustainability attributes.

Categories of Priority Products

First products for pilot testing:

- 1. Computers**, including laptops and desktops
- 2. Organic fertilizers**, including waste management in agriculture
- 3. Energy-efficient electrical appliances**, including LED lighting, air conditioners and electrical transformers
- 4. Sustainable building construction and management**, including green housing initiatives

Potential Additional Categories:

- 5. Water distribution solutions**, replacing single-use water bottles with fountains and dispensers
- 6. Green vehicles**, including hybrid and electric vehicles
- 7. Sustainable paper**, including recycled and certified forest paper supplies
- 8. Sustainable furniture** from sustainably managed forests

Their implementation should be guided by additional market analysis.

Key Findings

- **Priority categories** (sustainable construction, computers, energy-efficient devices, organic fertilizers) offer significant opportunities for SPP due to high purchasing volumes and sustainable alternatives available.
- **Suppliers** are ready to adapt to SPP requirements; however, they need government incentives and support.

Recommendations

- **Start SPP** implementation with four initial product categories
- **Ongoing market engagement** to ensure readiness and meet challenges
- **Enhance the capture of electronic public procurement data** for effective monitoring and evaluation of SPP (Sustainable Public Procurement).

SPP Framework

The SPP framework for Rwanda consists of three foundational documents designed to integrate sustainability into public procurement processes:

SPP Policy

- Establishes the general principles and objectives of sustainable public procurement in Rwanda.

SPP Action Plan

- Provides a detailed roadmap for the implementation of the SPP Policy from 2023 to 2026.
- Décrit les activités spécifiques, le calendrier et les responsabilités pour la mise en œuvre de la politique en matière d'APD.

Guidelines

- Offers practical advice to procurement practitioners on how to apply the principles of the SPP in their day-to-day work.
- Ensures that sustainability criteria are effectively integrated..

SPP Policy



Main Objective

Leveraging public procurement to boost sustainable development in Rwanda

The government's commitments include:

- Mandating the inclusion of sustainability criteria throughout the procurement cycle
- Engaging stakeholders in the continuous improvement of SPP practices
- Aligning SPP with sectoral policies and national sustainable development programs.

Importance

- Make public procurement a trigger for the effective implementation of national sustainability policies and strategies
- Demonstrates government leadership in sustainable practices
- Promotes a culture of sustainability in the public and private sectors.

Main Objective

To effectively implement the SPP policy, the document offers practical advice to procurement practitioners on how to integrate sustainability into their work. **It is a dynamic document**, which needs to be updated regularly in line with market conditions, technological advances and lessons learned.

General Guidelines on SPP

- Introduction to the concepts, benefits, and relevance of SPP in relation to Rwanda's objectives
- Overview of SPP in Rwanda and successful initiatives
- Approaches to implementing SPP (needs assessment, sustainability impact assessment, resource optimization, life-cycle costing, ecolabels)

Product-specific guidelines

- Specific advice on sustainable sourcing for priority products
- Recommendations for integrating sustainability throughout the supply cycle.

SPP Guidelines



Next Steps after Cabinet Approval

Official launch and dissemination of the policy, action plan, and SPP guidelines

- Creation of an SPP unit within the RPPA to coordinate implementation
- Pilot training of RPPA and TFN to test the priority product categories
- Pilot tenders for the first products
- Training of trainers for procurement practitioners and suppliers
- Monitoring and evaluation
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References

- Rwanda Vision 2050 (2020)
- Revised Strategy for Green Growth and Climate Resilience (2023)
- National Environment and Climate Change Policy (2019)
- Rwanda's Green Taxonomy (2023)
- National Action Plan and Roadmap for the Circular Economy (2022)
- Made in Rwanda Policy (2017)
- Updated Nationally Determined Contribution (2020)
- UNEP APD Implementation Guidelines (2021)
- ISO 20400 Guide to Sustainable Procurement (2017)
- World Bank Rwanda: MAPS assessment of the public procurement system (2020)

SPP Framework Documents

- SPP Policy (RPPA, 2024)
- SPP Action Plan (RPPA, 2024)
- SPP Guidelines (RPPA, 2024)
- Market Readiness Analysis Report (RPPA, 2024)

Thanks!

Farid Yaker, Expertise France
farid.yaker@spxcel.com